(a company limited by guarantee and not having a share capital)

REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

Company number: 2647645

Registered Charity Number: 1004375

WRIGLEY PARTINGTON

Chartered Accountants
Sterling House
501 Middleton Road
Chadderton
Oldham
OL9 9LY

INFORMATION

Chair

Ms S Ashby

Secretary

Ms Kathleen Barlow

Charity Trustees

Ms Susan Ashby Mr Des Andrew Ms Paula Du Plessis Mr David Berry Mr Brian Courtney Ms Kay Owen Mr John Woodham Mr David Earl

Chief Executive Officer

Kathleen Barlow

Company Number

2647645

Registered Charity Number

1004375

Registered Office

Central Office, PO Box 153, Rochdale, OL16 1FR

Auditors

Wrigley Partington, Sterling House, 501 Middleton Road,

Chadderton, Oldham, OL9 9LY

Bankers

Bank of Scotland, Ground Floor, Teviot House, 41 South Gyle Crescent, Edinburgh,EH12 9DR.

Solicitors

Feld, Mckay and Donner, 160 Oldham Road,

Rochdale, Lancashire, OL16 1AG.

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Report of the Trustees for the year ended 31 March 2013

The Trustees, who are also directors for the purposes of the Companies Act, present their report and audited financial statements for the year ended 31 March 2013.

STRUCTURE, GOVERNANCE & MANAGEMENT

(a) Structure

Stepping Stone Projects is a company limited by guarantee, its governing document being its Memorandum and Articles of Association. The company was incorporated on 20 September 1991 (company number 2647645) and is a registered charity (number 1004375).

The directors of the company are its Trustees for the purposes of charity law and under its Memorandum and Articles of Association are collectively referred to throughout this report as The Board of Trustees.

The Charity's principal objectives are to relieve persons who are homeless or in necessitous circumstances.

(b) Governance

Stepping Stone Projects has a Board of Trustees of up to fourteen members, who meet monthly and are responsible for strategic direction and policy. At present the Charity has eight members from a variety of professional backgrounds relevant to the work of the organisation.

The Trustees during the year were:

Ms Susan Ashby Mr Des Andrew Mr Brian Courtney Mr David Berry Mr John Woodham Mr David Earl Ms Kay Owen Ms Paula Du Plessis

Under the requirements of the Charity's Memorandum and Articles of Association the Chair is elected annually. Other members of the Board of Trustees are elected for a period of three years, after which they must be re-elected at the next Annual General Meeting.

Day to day responsibility for the provision of services is delegated to a management team consisting of a Chief Executive, a Head of Resources and five Service Managers. A director in this case is not a director as defined by company law.

The Board of Trustees meets monthly with the agenda focus alternating between finance/strategy and operational/human resource activities.

Recruitment of Trustees to the Board of Trustees

The Board of Trustees tries to ensure that the needs of this group are fully reflected in the diversity of skills and experience of the Trustee body. The Charity has through selective advertising and networking sought to recruit suitably qualified individuals to use their skills and expertise to assist the Company.

The more traditional business skills are well represented on the Board of Trustees. In an effort to maintain this broad skill base members are requested to provide a comprehensive list of their skills, which is updated annually.

Induction and training

New Trustees are invited and encouraged to attend a series of short induction sessions to familiarise themselves with the Charity and its workings. The Chair and the Chief Executive of the Charity jointly lead these sessions. These sessions include:

- The fiduciary responsibilities of the Board of Trustees under charity and company law,
- The operational framework of the Charity and its decision making process,
- The contents of its Memorandum and Articles of Association,

Report of the Trustees for the year ended 31 March 2013 (continued)

- The Business Plan which sets out its future plans and objectives, and
- The latest set of statutory accounts.

Use is also made of various Charity Commission publications, in particular "The Essential Trustee" guide, which is included in the information pack, sent to all new and potential Trustees. New Trustees are encouraged to feed back to the Chair on the induction process.

Management

Responsibility for strategy, planning and day to day management of operations is delegated to an executive management team consisting of a Chief Executive, a Head of Resources and Service Managers.

Systems of internal controls are designed to provide reasonable, but not absolute, assurance against material misstatement or loss. They include:

A strategic plan and annual budget approved by the Trustees;

- Regular consideration by the Trustees of financial results, variance from budgets, non financial performance indicators and benchmarking reviews;
- Delegation of authority and segregation of duties;
- Identification and management of risks.

The Trustees have introduced a formal risk management process to assess business risks and implement risk management strategies. The risk strategy policy comprises:

- An annual review of the risks the Charity may face;
- The establishment of systems and procedures to mitigate those risks identified in the plan;
- The implementation of procedures designed to minimise any potential impact on the Charity should any of those risks materialize.

An element in the management of financial risk is the setting of a reserves policy and its regular review by the Board of Trustees.

OBJECTIVES & ACTIVITIES FOR THE PUBLIC BENEFIT

Objects and Aims

The Charity's principal objectives as set out in its Memorandum of Association are to relieve persons who are homeless or in necessitous circumstances by:

- a) Providing counselling and support services in matters relating to housing and associated social and economic problems; and
- b) Providing temporary accommodation or assistance in the provision of permanent accommodation for such persons.

Our mission is to be a provider of high quality housing, support and charitable services for vulnerable people who are homeless or at risk of losing their home. We achieve this by providing readily accessible support services to vulnerable people to assist them in securing and maintaining their own independent accommodation as soon as they are able.

We believe that everyone has a right to quality accommodation and services which help them to achieve their optimum level of independence. We believe that in providing these services we are complying with our duty under the Charities Act and acting in accordance with Charity Commission guidance on public benefit.

STRATEGIC OVERVIEW

Stepping Stone Projects has an excellent track record in providing effective, high quality support services and accommodation which are tailored to individual needs, and provide value for money to all our stakeholders. Our strategic business plan aims for a sustainable position which allows the charity to meet current and future anticipated needs, to respond to economic and environmental pressures and to manage risks associated with the achievement of our objectives.

Report of the Trustees for the year ended 31 March 2013 (continued)

The business environment in which we operate has dramatically changed in recent years as ongoing cuts in public expenditure and associated local authority budgets have impacted on the commissioning and procurement plans of Supporting People and Adult Care departments. This has resulted in reductions in contract prices, strategic review and re-commissioning of services by individual authorities, and associated re-tendering. Despite this, in recent years we have achieved an increase in turnover and a financial surplus on our activities. The year 2012-13 however has presented a greater challenge as two of our main commissioning authorities carried out strategic reviews and restructuring of their budgets, which have impacted significantly on our operations.

Securing business that contributes to long term sustainability rather than diminishing it has been of the highest priority throughout this period of change. Retention of our commission to deliver services in the local authorities with whom we currently work, coupled with the delivery of new/innovative services that meet changing needs, has been of particular importance this year. Trustees have directed and supported the Chief Executive and Senior Management Team in negotiations with commissioners and tendering for new/reconfigured services, in order to achieve a portfolio of contracts that is operationally and financially viable in the long term. To support this objective significant work has also been carried out during the year to reconfigure operational staffing structures and review operational policy and procedures, to ensure that we are able to deliver high quality, effective services through best use of available resources.

The main activities for this year therefore have focused on continuing to deliver a range of high quality support and accommodation projects across the North West that meet the strategic needs of commissioning authorities, whilst responding to opportunities that may arise in these and other areas as commissioners review and reconfigure services.

ACHIEVEMENTS & PERFORMANCE

Whilst we have been successful in most areas in responding to tenders for new contracts and negotiating and delivering new prices/changes in service delivery, this has impacted significantly on our financial position during this year, as reflected in the statutory accounts.

In Rochdale we were successful in winning new contracts for the provision of re-configured accommodation-based and floating support services. However significant one-off costs were incurred during the implementation and transitional period from April 2012 with regard to rental income, void losses, additional staffing costs arising from the transfer of staff from other providers under TUPE (Transfer of Undertakings of Public Employees), and the resultant re-organisation of staffing resources required to successfully implement the new services.

In Warrington, our young person's service (Grange Avenue), which provided specialist support and accommodation for young people with complex needs, was closed as the service was assimilated into a larger non-specialist service, and the pilot outreach floating support service for rough sleepers ended as a wider service was commissioned and tendered.

Across the region we have achieved growth across our two specialist services for young people. In East Lancashire our Dispersed Accommodation Service for young people now provides accommodation for over 80 clients in shared properties. The growth of the Dispersed Accommodation service has been successful in terms of number of properties secured for clients and number of clients we support. This service delivers an operational surplus; however costs in relation to void losses and bad debts have been higher than originally anticipated. Consequently, an in-depth review of our income management policy and procedures was started during the year in order to achieve improved performance in this area.

Our accommodation and support services for Care Leavers, providing single occupancy and shared accommodation for clients, through the North West Framework, has been successfully implemented during the year.

A critical success factor for both the NW Care Leavers service and the Lancashire Dispersed accommodation service has been the development of effective partnerships with landlords in the private sector. We have built up a portfolio of landlords and have expanded the service to cover 5 local authority areas in the region.

Whilst there has been a focus on business development during the year, we have also retained a focus on continuous improvement, and, in particular, in achieving the highest rating, level A, on the Supporting People Quality Assessment Framework (QAF). This has been supported by the implementation and training of new and existing staff on our new Support Management software package, and the continuation of the corporate training plan which requires all staff to be trained to level 3 minimum within the new QCF (Qualifications and Credit Framework) that has replaced NVQ (National Vocational Qualification).

Key Achievements and Review of Activities in 2012/13

During this exceptional year we have:

- Successfully implemented four new contracts in Rochdale as part of the Authority's re-design and recommissioning of services: two new accommodation contracts (one Complex Needs, one Male Only); one
 Generic floating support contract and one Substance Misuse floating support sub-contract in partnership
 with Turning Point who provide the accommodation-based support element of the contract. These
 contracts are in place until at least April 2104.
- Secured commissions through the newly tendered North West Framework for the provision of accommodation and support services for Care Leavers.
- Extended our reach and secured access to a varied portfolio of dispersed accommodation for our Young
 Persons Accommodation Service in East Lancashire. This work continues to bring a number of empty
 properties back into use as well as making use of the private sector to contribute to public service delivery.
- Continued our programme of staff development including training for all to a minimum level 3 NVQ, now QCF (Qualifications and Credit Framework), in care and support. This training is provided with the support of government funding through a bespoke programme designed to develop the skills and knowledge base needed to deliver high quality, professional services to our clients
- Appointed a Volunteer Co-ordinator who has been responsible for developing a volunteer base to support our non- contractual work in relation to client involvement/personal development, and to provide support, where appropriate, to staff working across a number of services to facilitate group work. The first volunteers have been recruited in Wigan and, in addition to facilitating and promoting activities to clients in attending them, they have participated in the design of a new client outreach service to be implemented in 2013/14 in consultation with Wigan MBC, which will provide short term advice and support to clients who have left the service and a contact point for future information, advice or crisis support should they need it.
- Achieved Level A on the Supporting People Quality Assessment Framework across a number of services, including the Safeguarding element of the new Rochdale services.
- Fully implemented the new Housing Management software system supporting the delivery and management of our housing related support services.
- Provided services to over 800 clients.
- Supported 81% of our clients to either establish or maintain independent living.
- Achieved average utilisation rates of 95%, which exceeded our targets and average throughput of 187% in our accommodation-based services. Throughput has significantly increased since 2011/12, but the implementation of new services in Rochdale and increasing turnover within the Lancashire dispersed service (which has longer average re-let times in order to ensure compatibility of clients within shared tenancies) resulted in a slightly lower than target performance in utilisation.

Report of the Trustees for the year ended 31 March 2013 (continued)

- Across our floating support based services we achieved average utilisation rates of 98%, an increase on last year, despite the challenges of implementing new services in Rochdale, and an average throughput of 233%. We exceeded our targets in both of these areas.
- Completed our core and specialist training programme, including minimum attainment of level 3 QCF for all staff.
- Undertook a rebranding exercise following the Board of Trustees' decision to change the company's name by removing the reference to Rochdale to be more representative of the organisation as it is today. After extensive consultation with staff and clients, a new logo and corporate colours were adopted and used on a wide-range of stationary and promotional materials: letterhead, compliments slips, calling cards, business cards, leaflets, posters, pull-up banners, post-it notes and pens.

PLANS FOR THE FUTURE

The continued focus for the following year will be the retention of our commission to deliver services in the local authorities with whom we currently work, particularly in Lancashire and Blackburn where the commissioning authorities are carrying out strategic reviews of services to inform decisions around further budget reductions and budget allocation. The intention is to move to a position of consolidation in the year 2013/14 and to build a platform for future growth. In particular we aim to:

- Continue our partnership work with commissioners, providers and other agencies to inform the re-design of services where applicable to meet commissioners changing priorities.
- Develop our offer as commissioning priorities change to ensure that we can design, cost and implement services which meet target outcomes that are attractive to commissioners and as a result increase the potential for successful bids to be submitted where new services are commissioned.
- Develop greater use of our charitable reserves and input from volunteers to help managers to provide a portfolio of localised personal development opportunities for clients and enhance the contractual services that we currently offer.
- Prepare for the Welfare Reform changes as they are implemented, and specifically support clients through these changes.
- Improve performance in relation to income management, specifically with regard to housing benefit claims.
- Continue with our programme of quality improvements to achieve QAF level A across all areas of service.
- Develop our work with private sector landlords and non- SP commissioners across the region, particularly in relation to the NW Care Leavers Framework.
- Organise suitable events to celebrate 30 years of providing services to vulnerable people.

FINANCIAL REVIEW

Principal funding sources

The principal funding sources for the Charity during the year were:

- Housing-related support contract income from Rochdale MBC, Lancashire County Council, Warrington MBC, Wigan MBC and Blackburn with Darwen BC.
- Rental income from tenants and housing benefit paid on behalf of tenants.
- Spot purchase of accommodation and housing-related support, for young people leaving care, by social service departments across the North-West via the North-West Care Leavers Framework.
- Investment income.

Report of the Trustees for the year ended 31 March 2013 (continued)

Other sundry sources of income include funding received in relation to offering placements and training to social work students.

Financial review

Total incoming resources in the year to March 2013 were £2,637,513 (2012 - £2,924,652). This is a 9.8% reduction and is a direct result of a reduction in contract income of £500,537 partly offset by an increase in net rental income of £230,412.

The reduction in contract income is mainly due to two factors: £299,050 relates to the services that were not re-commissioned as the contracts ended in 2011-12 (Trafford Floating Support, Rochdale Housing Crisis and Rochdale Mainstay Floating Support), and in 2012-13 a further £184,152 relating to the Grange Avenue and Rough Sleepers Outreach services in Warrington. The cuts in most of the local authority funded contracts were as a direct result of the savings that local authorities had to make following the Government's Comprehensive Spending Review in 2012.

The increase in rental income is partly due to rent increases in rent levels but is mainly due to the increased number of properties in management on the Lancashire Dispersed Housing contract together with a small number of dispersed properties being utilised on the new contracts in Rochdale and the NW Care Leavers service.

Investment income continues to be impacted by low savings interest rates together with a reduction in the amount of cash available to invest and was £16,858 (2012 - £18,876). Investment income is used to support internally funded charitable support to clients and client participation/development activities. Additional charitable funds from reserves were utilised to make up the difference and maintain support for service user activities at 2009 levels.

In the year to 31 March 2013 the Charity incurred a net deficit position (after including investment income) of £271,434 (2012 - £93,542 surplus).

From a financial perspective, this has been the worst year in the organisation's history but this is a result of a number of exceptional circumstances and Trustees and the Senior Management Team have concentrated on restructuring the organisation to ensure that from April 2013 all remaining services make a positive contribution to central costs and that the overall budget position is break-even.

As already mentioned, all of our contracts with Rochdale MBC came to an end in 2012 and a number of new contracts commenced in April 2012 which resulted in significant one-off costs being incurred as follows:

- Redundancy payments £29,770
- Additional staffing costs during restructure £37,500
- Agency staffing costs during implementation of new 24/7 services £25,000
- Protected salaries of TUPE staff £10,500

In addition to the above costs, there was also a significant increase in voids due to the time taken across Rochdale in fully implementing the new authority wide central referral service, and in the need in the change-over period to hold properties empty for a short while to facilitate transfer of clients from other Providers' services that had been de-commissioned.

In addition to the specific issues affecting the services in Rochdale, it became apparent during the year that overall rent / service charge arrears levels were increasing for all of our accommodation based services. This is clearly a more significant issue given the dramatic increase in the proportion of our income attributable to rents receivable. Consequently, our income management and allocations procedures have been reviewed and improvements implemented as the year has progressed. To further support the front line staff, a restructure of staffing in Central Services was planned, which was implemented after the the year-end, to create a new post dedicated to the provision of centralised monitoring and administrative support to support service teams with income management.

Report of the Trustees for the year ended 31 March 2013 (continued)

In the challenging financial circumstances reported above, the charity continued to maximise the proportion of total expenditure on charitable activities - in fact, the proportion increased as follows: Direct charitable expenditure accounted for 95.74% (2012-94.21%) and governance costs, including those costs associated with meeting the constitutional and statutory requirements of the charity such as the audit fees and costs linked to the Strategic Management of the charity, accounted for 4.26% (2012-5.79%) of total expenditure.

Balance Sheet

The net book value of fixed assets reduced to £262,635 from £345,520 in the previous year. The reduction is due to the depreciation charges for the year, primarily on computer equipment, furniture and fittings. The main fixed assets are the four Care Leavers properties in Pendle which had a net book value of £206,421 at the year-end (2012 - £210,707).

Reserves Policy

The Board of Trustees regularly reviews its policy on minimum reserve levels, which are the free reserves of the Charity, earned from previous operations. The last review concluded that we should aim to maintain reserves at a level approximating to six months budgeted expenditure in the next financial year.

The Board of Trustees is satisfied that this level of reserve will give the Charity sufficient flexibility to cover temporary interruptions in income flow and provide an adequate level of working capital, particularly due to the level of uncertainty surrounding Local Authority spending targets following the comprehensive spending review and consequent proposed cuts in Supporting People funding.

Financial risk management objectives and policies

The company makes little use of financial instruments other than operational bank accounts and fixed term deposits with reputable banks, so its exposure to price risk, credit risk, liquidity risk and cash flow risk is not material for the assessment of the assets, liabilities, financial position and net movement of funds of the company.

TRUSTEES' RESPONSIBILITIES

Under company law the Trustees have the same legal responsibilities as company directors and the title is interchangeable.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the surplus or deficit of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent, and;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in operation.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware:

Report of the Trustees for the year ended 31 March 2013 (continued)

- there is no relevant audit information of which the company's auditors are unaware; and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Auditors

Wrigley Partington have expressed their willingness to continue in office and being eligible, offer themselves for re-appointment.

By order of the Board of Trustees

Super Ashby Ms S Ashby Director

Joh () Sher 2013

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF STEPPING STONE PROJECTS

We have audited the financial statements of Stepping Stone Projects for the year ended 31 March 2013 which comprise the Statement of Financial Activities, the Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the charity's trustees, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charity's trustees those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of trustees and auditors

As explained in the Statement of Trustees' Responsibilities the company's trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the trustees; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Trustees' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on the financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2013 and of its results for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Trustees' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

David Ducie (Senior Statutory Auditor)

For and on behalf of

WRIGLEY PARTINGTON **Chartered Accountants and** Statutory Auditor

Sterling House 501 Middleton Road Chadderton Oldham OL9 9LY

Date: 18 NOWEMBER 2013

STATEMENT OF FINANCIAL ACTIVITIES

(including Income and Expenditure Account): YEAR ENDED 31 MARCH 2013

Incoming resources from generated funds: Activities for generating funds: Commercial trading operations 2		Note	Unrestricted R Funds 2013 <u>£</u>	testricted Funds 2013 <u>£</u>	Total Funds 2013 <u>£</u>	Total Funds 2012 <u>£</u>
Activities for generating funds: Commercial trading operations 2	INCOMING RESOURCES					
Commercial trading operations 2 -	Incoming resources from generated fund	s:				
Other income 3 5,335 - 5,335 20,331 Investment income 4 16,858 - 16,858 18,876 Incoming resources from charitable activities: Grants and contracts Rents receivable 5 1,480,991 1,480,991 1,981,528 Rents receivable 5 1,134,329 1,134,329 903,917 Total incoming resources 2,637,513 - 2,637,513 2,924,652 RESOURCES EXPENDED Costs of generating funds: Commercial trading operations 6 - - - - Charitable activities 6 2,783,264 1,743 2,785,007 2,667,125 Governance costs 6 123,940 - 123,940 163,985 Total resources expended 6 2,907,204 1,743 2,908,947 2,831,110 Net incoming / (outgoing) resources before other recognised gains and losses (269,691) (1,743) (271,434) 93,542 Net movement in funds (269,691) (1,743) (271,434) 93,542	Activities for generating funds:	2	_	_	-	_
Investment income	Commercial trading operations	2				
Investment income	Other income	3	5,335	-	5,335	20,331
Incoming resources from charitable activities: Grants and contracts 5		4	16 858	_	16.858	18,876
Grants and contracts 5 1,480,991 1,134,329 1,134,329 903,917 Total incoming resources 2,637,513 - 2,637,513 2,924,652 RESOURCES EXPENDED Costs of generating funds: Commercial trading operations 6	Investment income	4		<u>.</u>		
Grants and contracts 5 1,480,991 1,134,329 1,134,329 903,917 Total incoming resources 2,637,513 - 2,637,513 2,924,652 RESOURCES EXPENDED Costs of generating funds: Commercial trading operations 6						
Grants and contracts 5 1,134,329 903,917 Total incoming resources 2,637,513 - 2,637,513 2,924,652 RESOURCES EXPENDED Costs of generating funds: Commercial trading operations 6	Incoming resources from charitable activ	∕ities: -	4 490 004		1 480 991	1 981.528
Total incoming resources						
Total incoming resources RESOURCES EXPENDED Costs of generating funds: Commercial trading operations 6 2,783,264 1,743 2,785,007 2,667,125 Charitable activities 6 123,940 - 123,940 163,985 Governance costs 6 2,907,204 1,743 2,908,947 2,831,110 Net incoming / (outgoing) resources before other recognised gains and losses (269,691) (1,743) (271,434) 93,542 Net movement in funds (269,691) (1,743) (271,434) 93,542 Reconcilitation of funds Total funds brought forward as reported 1,437,532 1,743 1,439,275 1,345,733	Rents receivable	5	1,134,329		1,101,020	,
RESOURCES EXPENDED Costs of generating funds: 6 -	Total incoming resources		2,637,513	and the second s	2,637,513	2,924,652
Charitable activities 5 2,100,201 1,100,201	Costs of generating funds:	6	-	-	-	-
Governance costs 6 125,440 Total resources expended 6 2,907,204 1,743 2,908,947 2,831,110 Net incoming / (outgoing) resources before other recognised gains and losses (269,691) (1,743) (271,434) 93,542 Net movement in funds (269,691) (1,743) (271,434) 93,542 Reconciliation of funds 1,437,532 1,743 1,439,275 1,345,733 Total funds brought forward as reported 1,437,532 1,743 1,439,275 1,345,733	Charitable activities	6	2,783,264	1,743	2,785,007	2,667,125
Net incoming / (outgoing) resources before other recognised gains and losses Net movement in funds Reconciliation of funds Total funds brought forward as reported 1,437,532 1,439,275 1,345,733	Governance costs	6	123,940	-	123,940	163,985
Net incoming / (outgoing) resources before other recognised gains and losses (269,691) (1,743) (271,434) 93,542 Net movement in funds (269,691) (1,743) (271,434) 93,542 Reconciliation of funds Total funds brought forward as reported 1,437,532 1,743 1,439,275 1,345,733	Total resources expended	6	2,907,204	1,743	2,908,947	2,831,110
Reconciliation of funds Total funds brought forward as reported 1,437,532 1,743 1,439,275 1,345,733	Net incoming / (outgoing) resources bef	ore	(269,691)	(1,743)	(271,434)	93,542
Reconciliation of funds Total funds brought forward as reported 1,437,532 1,743 1,439,275 1,345,733	and the second		(269 691)	(1.743)	(271,434)	93,542
Total funds brought forward as reported 1,437,532 1,743 1,459,273 1,540,760	Net movement in funds		(200,001)			
Tatal funds carried forward 17 1,167,841 - 1,167,841 1,439,275	Reconciliation of funds Total funds brought forward as reported		1,437,532	1,743	1,439,275	1,345,733
LOTAL HILLS CALICULATIVE YORK	Total funds carried forward	17	1,167,841	=	1,167,841	1,439,275

All incoming resources and resources expended are derived from continuing activities. The accompanying notes are an integral part of this statement of financial activities.

All recognised gains and losses are included in the statement of financial activities.

BALANCE SHEET : A	S AT	31	MARCH 2013
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BALANOL OTILLET . AG AT CT IMARCOLLEGE	Note	2013 <u>£</u>	2012 <u>£</u>
FIXED ASSETS Tangible assets	11	262,635	345,520
		262,635	345,520
CURRENT ASSETS Debtors	12	139,952	221,173
Cash at bank and in hand		902,230	1,031,567
		1,042,182	1,252,740
CREDITORS: Amounts falling due within one year	13	136,976	158,985
NET CURRENT ASSETS		905,206	1,093,755
TOTAL ASSETS LESS CURRENT LIABILITIES		1,167,841	1,439,275
NET ASSETS	18	1,167,841	1,439,275
FUNDS Restricted funds	17	-	1,743
Unrestricted funds: Designated	17	75,478	96,019
General	17	1,092,363	1,341,513
TOTAL FUNDS	17	1,167,841	1,439,275

The accompanying notes are an integral part of these balance sheets.

The financial statements were approved by the Board of Trustees and authorised for issue on 300 box 2013 and signed on their behalf by:

Trustee/Director

... Trustee/Director SUSAN ASHBY

Registration number 2647645

NOTES TO THE FINANCIAL STATEMENTS : YEAR ENDED 31 MARCH 2013

1 Accounting policies

a) Basis of preparation

The financial statements have been prepared under the historical cost convention, and in accordance with the Statement of Recommended Practice - Accounting and Reporting by Charities (SORP 2005) issued in March 2005, applicable UK Accounting Standards and the Companies Act 2006. The principal accounting policies adopted in the preparation of the financial statements are as set out below.

Company status

The charity is a company limited by guarantee.

The accounts do not include a cash flow statement because the company, as a small reporting entity, is exempt from the requirement to prepare such a statement under Financial Reporting Standard 1 'Cash flow statements'.

Incoming resources

Income from charitable activities including income received under contract or where entitlement to grant funding is subject to specific performance conditions is recognised as earned (as the related services are provided).

Grant income included in this category provides funding to support activities and is recognised where there is entitlement, certainty of receipt and the amount can be measured with sufficient reliability.

Rent is recognised on a receivable basis.

Investment income is recognised on a receivable basis.

Resources expended

All expenditure is accounted for on an accruals basis and is allocated as follows:

- Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. It includes both those costs that can be allocated directly to such activities and those of an indirect nature necessary to support them.
- Expediture is allocated between the restricted and unrestricted projects/funds, in accordance with contractual obligations or as the Board of Trustees considers appropriate.
- Governance costs include those costs associated with meeting the constitutional and statutory requirements of the charity and include the audit fees and costs linked to the strategic management of the charity.
- Support costs include central functions and have been allocated to charitable activities on a basis consistent with the use of resources eg. Staff costs by time spent.

NOTES TO THE FINANCIAL STATEMENTS : YEAR ENDED 31 MARCH 2013

1 Accounting policies continued

e) Taxation

The company is a registered charity and as such is entitled to exemption from tax to the extent that its income falls within section 505 ICTA 1988 and section 256 CGTA 1992 and is applicable to charitable purposes only.

f) Operating leases

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged to the SOFA over the lease term on a straight-line basis.

g) Tangible fixed assets and depreciation

Tangible fixed assets are included at cost less provision for depreciation.

Depreciation has been provided on all tangible fixed assets at rates calculated to write off the cost of each asset over its expected useful life as follows:

- 50 years Leasehold property - 3 years Computer equipment - 2 years Fixtures, fittings and sundry equipment - 4 or 5 years Rented property improvements - 2 years Office furniture and equipment

h) Fund accounting

Unrestricted funds comprise accumulated surpluses and deficits on general funds that are available for use at the discretion of the trustees/directors in furtherance of the general objectives of the Charity and that have not been designated for other purposes.

Restricted funds can only be used for particular restricted purposes within then objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Designated funds comprise unrestricted funds that have been put aside at the discretion of the trustees/directors for particular purposes.

i) Pensions

Contributions in respect of the company's defined contribution pension schemes are charged in the year in which they are payable to the scheme.

NOTES TO THE FINANCIAL	STATEMENTS	:	YEAR ENDED 31 MARCH 2013

		Unrestricted 2013 <u>£</u>	Restricted 2013	Total 2013 <u>£</u>	Total 2012 <u>£</u>
2	Incoming resources from generated funds The charity does not carry out any fund ratrading operations.	i. aising activitie	es or receive	income from	commercial
3	Other income				
	Other income	5,335	; -	5,335	20,331
		5,335	-	5,335	20,331
4	Investment income Bank deposit interest	16,85 16,85		16,858 16,858	18,876
5	Incoming resources from charitable activ	<u>ities</u>			
	Grants received regarding accomodation and support Rent receivable	1,480,99 1,134,32		1,480,991 1,134,329	1,981,528 903,917
		2,615,32	0 -	2,615,320	2,885,445

6	Total resources expended		Charitable	activities			
•	JUIAI JESONICES EXPENSES	्ट <u>कारतांग्वर</u> ्गात्वर	<u> हाम्बर</u> ज्या <u>क्त</u>	ectivities	m Sovernence	Total 2013 £	Total 2012 <u>£</u>
	Costs directly allocated to activities Housing costs Housing management services Internally funded activities Travel and training Office costs Recruitment Audit Accountancy		Direct Direct Direct Direct Direct Direct Direct Direct Direct	870,056 1,337,939 47,186 63,095 42,330 4,950	5,615 3,228	870,056 1,337,939 47,186 63,095 42,330 4,950 5,615 3,228	686,945 1,354,959 84,530 69,793 94,195 4,167 8,000 3,542
	Support costs		Staff time	2,365,556 307,448	8,843 67,123	2,374,399	2,306,131 349,951
	Staff costs Office costs Legal and professional Bank charges and interest Depreciation		Staff time Staff time Staff time Staff time Staff time	99,756 3,403 8,844	45,142 743 158 1,931	144,898 4,146 158 10,775	151,378 6,468 28 17,154
				419,451	115,097	534,548	524,979
	Total resources expended			2,785,007	123,940	2,908,947	2,831,110

NOTES TO THE FINANCIAL STATEMENTS	:	YEAR ENDED 31 MARCH 2013
NOTES TO THE FINANCIAL STATEMENTO	h)heustich)	Control of the Contro

7 <u>Staff costs</u>	Total 2013 <u>£</u>	Total 2012 <u>£</u>
Total staff emoluments for the year were as follows:		
Wages and salaries National Insurance Pension, health and life assurance costs	1,432,186 123,518 60,278	1,340,872 125,802 56,196
	1,615,982	1,522,870

8 Staff numbers

The average number of full-time equivalent employees during the year was as follows:

during the year was as follows.	Number	Number
Charitable activities	56	64
=	-	-
Generating funds	8	8
Governance		
	64	72

The number of employees whose emoluments (gross salary and employer pension contribution), amounted to over £60,000 in the year were as follows:

Number

Number

ited to over £60,000 in the year were as follows:	4	4
£60,001 - £70,000		1
• • • • • • • • • • • • • • • • • • • •	Λ	Λ
£70,001 - £80,000	U	U
	Λ	0
£80,001 - £90,000	v	-
	n	0
£90,001 - £100,000	•	=

9 Net movement in funds

Net movement in funds is arrived at after charging /(crediting): Depreciation of tangible fixed assets	107,674	96,320
Auditors' remuneration: audit of charitable company Operating lease rentals - land and buildings	7,800 388,415	8,000 305,979

10 Taxation

The company is a registered charity and no provision is considered necessary for taxation.

NOTES TO THE FINANCIAL STATEMENTS : YEAR ENDED 31 MARCH 2013

11	Tangible fixed assets	Leasehold Property	Rented Property Improvements	Office furniture and Equipment	Furniture, fittings and sundry equipment	Computer equipment	Total
	Cost						
	At 1 April 2012 Additions	214,281 -	129,510	149,450 - -	341,908 19,453	181,430 5,336	1,016,579 24,789 0
	Disposals At 31 March 2013	214,281	129,510	149,450	361,361	186,766	1,041,368
	Depreciation						
	At 1 April 2012 Charge for the period	3,574 4,286	127,017 680	148,199 1,251	244,420 78,583	147,849 22,874	671,059 107,674
	Disposals At 31 March 2013	7,860	127,697	149,450	323,003	170,723	778,733
	Net Book Value						
	At 31 March 2013	206,421	1,813		38,358	16,043	262,635
		210,707	2,493	1,251	97,488	33,581	345,520
	At 31 March 2012	210,707	·				

Leasehold property comprises 4 terraced properties purchased from Pendle Borough Council for use by the Careleavers Project. The properties were acquired subject to the following restrictive covenants:

1) to use the properties solely for the purpose of supported residential housing for a period of 10 years;

2) not to dispose of any of the properties without the written permission of Pendle Borough Council.

NOTES TO THE FINANCIAL STATEMENTS : YEAR ENDED 31 MARCH 2013

12 <u>Debtors</u>	2013 <u>£</u>	2012 <u>£</u>
Trade debtors Rents receivable Prepayments and accrued income Other debtors	5,769 53,935 73,179 7,069	73,067 53,855 87,721 6,530
	139,952	221,173
13 Creditors : amounts falling due within one year	2013 <u>£</u>	2012 <u>£</u>
Trade creditors Taxation and social security Other creditors	14,628 32,362	41,362 36,796
Accruals and deferred income	89,986	80,827
	136,976	158,985

14 Operating lease commitments

The charitable company rents its head office accommodation at a cost of £20,000 (2012 : £20,000) per annum, under a lease expiring on 9th August 2014.

The charitable company also has commitments under management agreements of up to three years duration with Housing Associations and private landlords for the use of properties. The annual commitment for management and occupancy costs as at 31st March 2013 was £400,862 (2012: £344,057).

15 Pension commitments

The company operates defined contribution pension schemes on behalf of certain employees. The assets of the schemes are held separately from those of the company in an independently administered fund. The annual commitment under this scheme is for contributions of £60,278 (2012 : £56,196).

16 Share capital

The company has no share capital, and the liability of members is limited by guarantee to £1 per member.

NOTES TO THE FINANCIAL STATEMENTS : YEAR ENDED 31 MARCH 2013

17 Analysis of charitable funds

Analysis of fund movements:

	At 1 April 2012 £	Incoming resources £	Resources expended £	Transfers £	At 31 March 2013 £
Restricted Funds	1,743	-	(1,743)	-	-
Unrestricted funds: General Funds Designated Funds	1,341,513 96,019	2,540,473 97,040	(2,789,623) (117,581)	-	1,092,363 75,478
Total	1,439,275	2,637,513	(2,908,947)		1,167,841

Designated funds are rent and service charge receipts set aside for future refurbishments of the housing properties utilised by the charity.

Restricted funds relate to monies specifically set aside for people on the Drug Intervention Programme.

18 Analysis of net assets between funds

	Unrestricted Funds £	Designated Funds £	Restricted Funds £	Total Funds £
Tangible fixed assets Current assets Current liabilities	262,635 966,704 (136,976)	75,478	-	262,635 1,042,182 (136,976)
Net assets 31 March 2013	1,092,363	75,478	-	1,167,841

NOTES TO THE FINANCIAL STATEMENTS : YEAR ENDED 31 MARCH 2013

19 Related party transactions

None of the directors (board of trustees) received any remuneration from the charity in the year (2012 : £Nil), and were reimbursed mileage expenses of £66 (2012 : £130).

No trustee or other person related to the charity had any personal interest in any contract or transaction entered into by the charity during this or the previous financial year.

In the opinion of the trustees there is no ultimate controlling party.